

## **1099 Senior Sales Representative**

### **About the Position**

Polaris Portfolios is in the process of building out a national 1099 independent sales force and is looking for individuals with experience in selling products/services to retail banks. Individuals will be wholesaling Polaris Portfolios' Digital Advisor Connection, a digital wealth management and cognitive analytics platform specifically designed to seamlessly integrate into a retail bank's existing product and service ecosystem.

### **Candidate Qualifications**

The ideal candidate will bring to the role a broad network of contacts and relationships along with the ability to develop a strong sales pipeline through networking and relationship building.

### **Successful Attributes**

- Have a "client first" mentality
- High professional standards and integrity
- Entrepreneurial spirit; a positive, 'go-getter' attitude
- Ability to concisely communicate the value proposition of Polaris Portfolios
- Familiarity with the general 'fintech' landscape and emerging trends in financial technology

### **Education / Licenses**

A bachelor's degree is preferred. The following licenses / designations are preferred:

- NASD Series 65

### **Compensation / Commission Structure**

Compensation is calculated as: Commissions + Bonus

### **About Polaris Portfolios**

Polaris Portfolios is a digital wealth management platform service and cognitive analytics platform.

[www.polarisportfolios.com](http://www.polarisportfolios.com) ; [www.polarisportfolios.com/digital-advisor-connection.html](http://www.polarisportfolios.com/digital-advisor-connection.html)

### **How to Apply:**

If interested please email [admin@polarisportfolios.com](mailto:admin@polarisportfolios.com). Please insert "1099 Senior Sales Rep" in the subject line as well as your resume and/or link to your LinkedIn profile.